

## Fastest Growing Companies

## Fastest-Growing Companies

Ranked by revenue growth from 2008 to 2010

Rank	Rank last year	Company name Street address City, ZIP code	Office phone Office fax Corporate Web site	Percent revenue growth	Revenue 2010 Revenue 2009 Revenue 2008	Industry	Chief Executive Officer
26	nr	Hishmeh Enterprises 1811 Knoll Drive, Ste. A Ventura, 93003	(805) 950-9946 (805) 950-9901 www.dominus.com	30.6%	\$17,000,000 \$21,000,000 \$13,000,000	Restaurants	Sam Hishmeh
27	nr	American Riviera Bank 1033 Anacapa St. Santa Barbara, 93101	(805) 985-5942 (805) 985-8523 www.americanrivierabank.com	28.5%	\$7,467,000 \$7,287,000 \$5,810,000	Banking	Jeff DeVine
28	nr	Invenios 320 N. Nopal Street Santa Barbara, 93103	(805) 962-3333 (805) 962-3334 www.invenios.com	25.6%	\$3,282,740 \$3,962,357 \$2,609,681	High Technology Precision Manufacturing	Ray Karam
29	13	The Towbes Group 21 E. Victoria St., Ste. 200 Santa Barbara, 93101	(805) 962-2121 (805) 568-1412 www.towbes.com	24.5%	\$30,374,833 \$30,662,000 \$24,400,000	Real estate	Craig Zimmerman
30	nr	CIO Solutions 320 S. Kellogg Ave., Ste. B Goleta, 93117	(805) 692-6700 (805) 692-6701 www.ciosolutions.com	23.1%	\$8,000,000 \$7,250,000 \$6,500,000	IT Management and Consulting	Eric Egolf, John Petote
31	27	Select Staffing 3820 State St. Santa Barbara, 93105	(805) 882-2200 (805) 898-7111 www.selectstaffing.com	21.1%	\$1,750,000,000 \$1,425,741,000 \$1,445,490,000	Employment services	D. Stephen Sorensen
32	nr	Allen Associates 201 N. Milpas Santa Barbara, 93103	(805) 884-8777 (805) 884-0029 www.dennisallenassociates.com	18.4%	\$19,565,443 \$12,632,000 \$16,518,980	Construction	Dennis Allen
33	20	Frontier Technology (FTI Services) 75 Aero Camino, Ste. A Goleta, 93117	(805) 685-6672 (805) 685-1107 www.fti-net.com	18.2%	\$17,100,000 \$16,350,000 \$14,470,000	IT services	Ron Shroder
34	28	Mission Produce 2500 Vineyard Ave., Ste. 300 Oxnard, 93031	(805) 981-3650 (805) 981-3660 www.missionpro.com	16.6%	\$265,000,000 \$228,682,889 \$226,900,000	Avocado packaging, marketing	Stephen Barnard
35	21	Armstrong Associates 1625 State St., Ste. 202 Santa Barbara, 93101	(805) 569-6170 (805) 569-6175 www.armassoc.com	14.3%	\$16,000,000 \$15,500,000 \$14,000,000	General contractor	Bill Shields
36	11	Heritage Oaks Bancorp 1220 Vine St. Paso Robles, 93446	(805) 389-5200 (805) 389-5008 www.heritageoaksbank.com	13.7%	\$42,747,000 \$39,510,000 \$37,586,000	Banking	Lawrence Ward
37	nr	E.J. Harrison & Sons P.O. Box 4009 Ventura, 93007	(805) 647-1414 (805) 644-1018 www.ejharrison.com	13.3%	\$85,000,000 <sup>1</sup> n/a \$75,000,000	Trash hauling	Ralph Harrison
38	nr	The Bank of Santa Barbara 12 E. Figueroa St. Santa Barbara, 93101	(805) 730-7860 (805) 730-7899 www.bankofsantabarbara.com	12.9%	\$2,787,000 \$2,465,000 \$2,468,000	Banking	Eloy Ortega
39	14	Agromin 201 Kinetic Drive Oxnard, 93030	(800) 247-6646 (805) 485-9222 www.agromin.com	12.9%	\$15,800,000 <sup>1</sup> \$17,000,000 \$14,000,000	Green waste composting, soil products	Bill Camanillo
40	nr	IQMS 2231 Wisteria Lane Paso Robles, 93446	(805) 227-1122 (805) 227-1120 www.iqms.com	12.5%	\$16,600,000 \$15,500,000 \$14,750,000	Manufacturing software	Randy Flamm
41	nr	Network Hardware Resale 26 Castilian Drive, Ste. A Goleta, 93117	(805) 964-8975 (805) 964-9405 www.networkhardware.com	11.1%	\$200,000,000 <sup>2</sup> \$180,000,000 \$180,000,000	Pre-owned IT equipment	Mike Sheldon
42	17	Patagonia 259 W. Santa Clara St. Ventura, 93001	(805) 643-8616 (800) 543-9522 www.patagonia.com	11.0%	\$333,000,000 \$333,000,000 \$300,000,000	Clothing	Cassey Sheahan
43	23	Hardy Diagnostics 1430 W. McCoy Lane Santa Maria, 93455	(805) 346-2766 (805) 346-2760 www.HardyDiagnostics.com	10.9%	\$27,000,000 \$25,997,526 \$24,340,333	Biomedical, microbiology diagnostics	Jay Hardy, Nathaniel Graesse
44	nr	Rincon Consultants 180 N. Ashwood Ave. Ventura, 93003	(805) 644-4455 (805) 644-4240 www.rinconconsultants.com	10.5%	\$10,386,000 \$8,117,000 \$9,400,000	Professional services	Stephen Sveto
45	25	Calavo Growers 1141-A Cummings Road Santa Paula, 92705	(805) 525-1245 (805) 921-3232 www.calavo.com	10.2%	\$398,351,000 \$344,765,000 \$361,474,000	Food processing	Lee Cole
46	12	First California Financial Group 1100 Paseo Camanillo Camanillo, 93010	(805) 484-0534 (805) 388-0536 www.fcabank.com	9.6%	\$44,696,000 \$45,054,000 \$40,782,000	Banking	C.G. Kum
47	nr	County Commerce Bank 3260 Telegraph Road Ventura, 93003	(805) 477-7600 (805) 477-7615 www.countycommercebank.com	7.7%	\$7,389,000 \$7,083,000 \$6,862,000	Banking	Joseph Kreutz
48	nr	LTC Properties 31365 Oak Crest Drive, Ste. 200 Westlake Village, 91361	(805) 981-8655 (805) 981-8663 www.ltcproperties.com	7.1%	\$74,302,000 \$69,894,000 \$69,360,000	Real estate investment trust	Wendy L. Simpson
49	nr	Gills Onions LLC 1051 S. Pacific Ave. Oxnard, 93030	(805) 240-1983 (805) 240-1953 www.gillsonions.com	4.1%	\$51,000,000 \$51,000,000 \$49,000,000	Fresh-cut onion processor	Steven Gill, David Gill
50	30	ITS - Integrated Telemangement Services 4100 Guardian St. Simi Valley, 93063	(805) 520-7020 (805) 520-7030 www.istelecom.com	3.3%	\$7,200,000 \$6,650,000 \$6,970,000	Communications, IT services	Sharon Woods

Sources: E-mail, fax and phone surveys and Yahoo Finance. Notes: <sup>1</sup>The revenue number for E.J. Harrison & Sons is an estimate, based on past revenue figures and information from the company. <sup>2</sup>Network Hardware Resale said it made \$200-million in 2010; the number shown is a ballpark figure. In the case of ties, companies were ranked alphabetically; a duplicate number in the rank column indicates a tie. nr = not ranked. n/a = not available. This list was completed in August 2011.